

Warrant No:	G00326/00/00	Operation:	KEPPEL
Call date/time:	17/08/2017 10:27:46	Transcribed by:	MZreik
Session No:	00571		
Proofed by:	Hele	Date:	14/01/2020

**MAGUIRE TO LIU** 

MAGUIRE DARYL MAGUIRE

LIU JIMMY LIU

LIU: How are you?

MAGUIRE: Good mate how are you?

LIU: That's good, ah I just call you regarding this SDG case ah -

MAGUIRE: Yep.

LIU: - I feel very bad – very frustrated this case –

MAGUIRE: Mm.

LIU: - and this morning earlier I rang Mr Chi nearly half an hour.

MAGUIRE: Yep.

LIU: Okay and he said top dog in Bright Food got the information is not the full. Is something

maybe is part of the information, some information is wrong so that's why, as you know, government people in China they very – very scared take any – any responsibility if they –

MAGUIRE: Yeah.

LIU: - not, you know, they always - they (UNINTELLIGIBLE) better to keep away.

MAGUIRE: Yep.



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LIU: So – so that meaning everybody they know they just take it – take the time to process it, you

know.

MAGUIRE: Yeah.

LIU: And nobody will give you yes or no what time –

MAGUIRE: Yeah - yep - yep.

LIU: So I said to Mr Chi you know this is the agriculture business, is not another trade. Every

business if missing is missing, you know.

MAGUIRE: Mm.

LIU: And he said oh you don't, you know, stop if we stop it will more di - disaster. I said yes it

is, but you need to give me something, but before head level position I think he can't help

anymore. It just a -

MAGUIRE: Yeah.

LIU: - friendship he will tell – tell me, also he said the Bright Foods got a letter, like a letter from

Australia Au - Austrade looks like, you now, diplomatic you know -

MAGUIRE: Mm.

LIU: - and some – some political way.

MAGUIRE: Mm.



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LIU: Is not ah – ah push you hard and they not very – they not very attention –

MAGUIRE: Mm.

LIU: - the case happen.

MAGUIRE: Mm.

LIU: What I just thought, I really no idea what can I do, you know. I said it to them you – you

already decided to sell your share, better you just send the auditor people here to audit.

MAGUIRE: Mm.

LIU: Valuation this factory how much?

MAGUIRE: Mm.

LIU: If we say five million okay we give you your share of fifty-one percent maybe you know 2.5

million that's it.

MAGUIRE: Mm - mm.

LIU: So bye – bye, you don't talking too much and also there's a let us do, you know, that they

happen – happen, but the – the farmer grower is not like this, you know –

MAGUIRE: Mm.

LIU: - you know they will – they will say fuck off you what are you doing UWE –



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MAGUIRE: Yeah.

LIU: - you know no anymore just – no – no – no. Farmer very sim – simple, very straight

forward you pay me money, you take the goods. That's it.

MAGUIRE: Mm - mm.

LIU: So I don't care what your story bigger or small this not my business.

MAGUIRE: Mm.

LIU: So that's why I said to even the Steven, our Steven yesterday, really I said you ask me

what's planning once the October harvest started. So he said I need the money, 2.5 million,

I need it -

MAGUIRE: Mm.

LIU: - to pay the - the - ah some money to grower.

MAGUIRE: Yeah.

LIU: I said I total understand, but I said I already talking this case with Daryl and ask him to help

if possible -

MAGUIRE: Yeah – yeah.

LIU: - so ah – ah situation like this one is dead, this factory dead, everybody go home.

MAGUIRE: Mm.



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LIU: Secondly I'm still keep moving, but very struggle. I have no money to commit to supplier,

how we're going to work.

MAGUIRE: Yep.

LIU: So the – the – maybe big challenge is start harvest the period, because –

MAGUIRE: Yeah.

LIU: - when people deliver where's your money – where –

MAGUIRE: Yeah.

LIU: - is your money.

MAGUIRE: Yeah.

LIU: Even today we get the money income we make money profit, but then we just pay s – bit by

bit the freight company, you know farmer, but we manage very well, you know -

MAGUIRE: Mm - mm.

LIU: - but nobody complain at this stage -

MAGUIRE: Yeah.

LIU: - because the – the number is less and less you know.

MAGUIRE: Mm.



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LIU: But if harvest is start is a – is a big number is coming dilemma –

MAGUIRE: Correct.

LIU: - on the side, what's happen?

MAGUIRE: Yep - yep. And we got to solve the problem.

LIU: Mm.

MAGUIRE: Now I just got off the phone to – to EJ –

LIU: Yeah.

MAGUIRE: And EJ came back to me last night.

LIU: Yeah.

MAGUIRE: He – he came back and he said oh he said I've read the document. He said –

LIU: Huh?

MAGUIRE: - that he - he said he read the document, the IP.

LIU: Mm, yeah.

MAGUIRE: And he said um he said to me oh he said you know they're not big returns he said and they

don't own an abattoir and whatever, I said EJ -



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LIU: (UNINTELLIGIBLE)

MAGUIRE: - you don't understand the business. Now, you know, because you don't understand the

business right I accept what you've told me, but you need to -

LIU: Yeah.

MAGUIRE: - understand how it works.

LIU: Yeah.

MAGUIRE: Now I said – I said to him are you – I said you'd be silly to dismiss it until you've actually

heard how it all operates.

LIU: Mm.

MAGUIRE: And I said you won't get the big returns. This morning I rang him and said you're not going

to get big returns, but you'll get constant returns and you'll get growth because the company

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LIU: Very safe, yeah.

MAGUIRE: - yeah the company wants to grow, and then he said right. So I said to him, but – but you

know don't – don't – don't tell me yes when you mean no, and don't tell me no if you mean

yes right -

LIU: Yeah.

MAGUIRE: - yes or no this is what we want um and I said what we want to do is explain to you this first,



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but secondly um with your connections with Beijing. He said I don't know if we've got connections. I said well we'll sit down and have a talk okay and you see if you can at least help. He said well if I help and fix the problem he said what's in it for me? I said well mate you can still invest in the company okay, you can still enjoy some of the growth and the success. So –

LIU: Mm.

MAGUIRE: - so um he – he's right for tomorrow there's no problem, so we'll sit down, we'll tell him.

He's the most influential guy, you know who he is. He's – he's used to be you know Huang

Xiangmo the – the guy from Guangzhou?

LIU: Yeah – yeah – yeah.

MAGUIRE: Yeah he was his right hand man.

LIU: Okay.

MAGUIRE: And he's – and he's broken off from - from Huang, so they've got connections all the way

to Beijing.

LIU: Yeah - yeah - yeah - yeah.

MAGUIRE: Um okay, so and he said I don't know these people he said, but our people might know

them. I said well I said you've got to find a way to get to the Assets Management Group.

They're the ones –

LIU: Ehm.



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MAGUIRE: - that make the decision. Oh okay he said well we'll sit down he said and in an hour I'll tell

you yes or no, okay I said fair enough.

LIU: Mm - mm.

MAGUIRE: Right.

LIU: Mm - mm.

MAGUIRE: So – so um that's what we'll do. Um oth – now I raised it with Stuart, I told Stuart about

the problem.

LIU: Mm.

MAGUIRE: Niall Blair is the Minister. Now what I'll do um – what I can do is I will – eh – depending

on how we go tomorrow um I will go and sit down with the Minister and ask if he'll write a

letter for you to support the business okay.

LIU: Mm - mm - mm - mm.

MAGUIRE: Mm - mm - mm.

LIU: Okay.

MAGUIRE: So I need to know – I need you to get who it is exactly that we have to write to and it might

be the boss of Bright Food -

LIU: Yeah.



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MAGUIRE: - so I need to know his name, his address, get all of that now –

LIU: Yeah.

MAGUIRE: - because um ah – and also what we need is – is get um, ah Freda or Steven or

whoever's gonna – you do the letter and you spell out what the problem is okay.

LIU: Mm.

MAGUIRE: What – right, what the problem is um and – and – and – and that way I can take the letter

and say look this is an issue for us, we've got to see what we can do. Now he might say go

to Bing or do whatever, I'll tell him we've done all that.

LIU: Mm.

MAGUIRE: That's all we can do, mm.

LIU: Yeah I thinking we need to show the western face to there that – that's –

 $MAGUIRE: \hspace{1cm} Mm-mm.$ 

LIU: - what I thinking make - make more sense.

MAGUIRE: Mm.

LIU: Because it looks like back and forth, no, no, waste time – waste time –

MAGUIRE: Correct – correct.



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LIU: - very, very waste time.

MAGUIRE: Correct, so – so –

LIU: Ah (INAUDIBLE) -

MAGUIRE: - so get his name, get his address this guy, find out where he is, where he – where his house

is, where his office is, get all that detail. Um do -

LIU: I got the business card – I got the business card.

MAGUIRE: Beautiful okay so – so do that now um –

LIU: Yeah.

MAGUIRE: - scan it and sent it on your – your um your photo.

LIU: Yeah.

MAGUIRE: Okay, send it on your –

LIU: Yeah.

MAGUIRE: - on your WeChat, send it to me.

LIU: Yeah – yeah okay I will send it to you.

MAGUIRE: Alright mate.



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LIU: Ah regarding the investor I don't (UNINTELLIGIBLE) how much percentage he want in

return?

MAGUIRE: Oh –

LIU: If he – if he like compare with the – what you call property business forget it, we don't want

to –

MAGUIRE: No - no that's alright.

LIU: - to give the people inf – wrong information. I said that -

MAGUIRE: That's what - no - no -

LIU: - you know.

MAGUIRE: - no, but that's what I – I said to him. I said mate –

LIU: Yeah.

MAGUIRE: - if you're thinking you're wanting twenty-five or thirty percent forget it, it's not gonna

happen.

LIU: (Laughs)

MAGUIRE: I said those returns –

LIU: No - no - no.



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MAGUIRE: - aren't there.

LIU: Yeah – yeah.

MAGUIRE: So - so he - he's got to know what he's dealing with okay.

LIU: Yeah.

MAGUIRE: He – he likes one page, okay for him to read ten pages it's an effort. He likes one page, how

much, what's the return, that's all he wants to know and then make a decision.

LIU: Okay I - I - I give him maybe I give the term sheet maybe? I give the -

MAGUIRE: Yeah.

LIU: - term sheet maybe –

MAGUIRE: Yep - yep - yep -

LIU: - more better, you know. Very simple -

MAGUIRE: Correct.

LIU: - ah they – they don't want to know too much just a return that's it.

MAGUIRE: That's all he wants to know yep. And – and bring that tomorrow – bring that tomorrow –

LIU: I will bring tomorrow.



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MAGUIRE: - cause the –

LIU: I will bring tomorrow.

MAGUIRE: - because that's – that's the real question in all of this okay.

LIU: Okay no worries.

MAGUIRE: Alright talk to you later –

LIU: Okay thank you –

MAGUIRE: See you, be.

LIU: - thank you bye – bye.

**CALL ENDS**